



PROGRAM DETAILS

1. Designer Level Sales by Sq Ft:

- Rebates are based on the total square footage installed, delivered, or picked up.

2. Installation Requirement:

- Work must be installed (invoiced) during this promotional period.
- Partial installs for phased work will count toward the rebate.
- Please note that the promotion is based on jobs set up after June 1, 2024.

3. Maximum Payout:

- 4-5 kitchens should hit a max payout of \$4 per sq ft.

4. Last Template Date:

- The last template date will be Wednesday, September 18, 2024, on a first-come, first-served basis.

5. Lead Time:

- Our lead times will be communicated weekly, plan accordingly.
- Note that rebates will not be extended due to lead times.

6. Vertical Porcelain Work:

- Vertical porcelain work will contribute to the rebate.

7. Eligibility:

- The rebate is for Wholesale Dealers only with current accounts and no past due balances during the rebate period.
- See QR code to sign up for the program.



8. Rebate Payout:

- All qualifying work must be paid in full before the rebate is issued.
- Rebates will be paid by the end of October 2024.
- Checks paid to individuals, not corporations.

9. Exclusions:

- The following work will NOT apply toward the rebate:
 - Removal and replacements.
 - Discounted work for displays or personal use.
 - Commercial/Multi-unit work with Group A Natural Stone.

REBATE STRUCTURE

The spiff rebate levels, and payout are per designer, not per location. If it is requested to combine the spiff amongst multiple designers, the sq. ft. levels for rebate would need to be adjusted and this is only approved on a case-by-case basis.

0 - 175 sq. ft. = \$0/sq. ft.

176 - 200 sq. ft. = \$1.00 per sq. ft. rebate (\$176 to \$200)

201 - 225 sq. ft. = \$2.00 per sq. ft. rebate (\$402 to \$450)

226 - 250 sq. ft. = \$3.00 per sq. ft. rebate (\$678 to \$750)

251 sq. ft. += \$4.00 per sq. ft. rebate (\$1004+)

Notes: For more details on this promotion, please contact Kristen Lachance
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